

DEPARTMENT OF VETERANS AFFAIRS

Justification and Approval
For
Other Than Full and Open Competition

1. **Contracting Activity:** Department of Veterans Affairs, NCO 12, Great Lakes Acquisition Center, 115 South 84th Street, Milwaukee, WI 53214

2. **Nature and/or Description of the Action Being Processed:**

This purchase will provide a Pentax (brand) endoscopic ultrasound system that is needed for patient care to enable doctors to obtain images and information about the digestive tract and the surrounding tissue and organs at Edward Hines VA Hospital in Hines, IL. A new firm-fixed price contract will result from this sole source procurement.

3. **Description of Supplies/Services Required to Meet the Agency's Needs:**

Ultrasound testing uses sound waves to make a picture of internal organs in the chest and abdomen to visualize the walls of these organs or to look at adjacent structures. Endoscopic ultrasound combines uses endoscopy and ultrasonography technology. This will replace the current ultrasound system that is working properly. Currently, the facility has to fee out these procedures.

The Edward Hines VA Hospital in Hines, IL plan to procure the following Pentax:

<u>Item No.</u>	<u>Part Number</u>	<u>Description</u>	<u>QTY</u>	<u>UNIT</u>	<u>UNIT PRICE</u>	<u>TOTAL PRICE</u>
1	EPK-I5010	EpK-I5010 Video Processor	1	EA	\$39,000	\$39,000
2	HV-PREIRUS	Advanced Digital Ultrasound System	1	EA	\$178,450.00	\$178,450.00
3	CORESVC	CORE Installation	1	EA	\$2500.00	\$2500.00
3	PE-0001-60	Heavy Duty Monitor	1	EA	\$1200	\$1200.00
					TOTAL COST	\$221,150.00

The IGCE for this requirement is \$221,150.00 and is open market pricing.
The estimated delivery date will be 30 days after receipt of award.

4. **Statutory Authority Permitting Other than Full and Open Competition:**

- (X) (1) Only One Responsible Source and No Other Supplies or Services Will Satisfy
Agency Requirements per FAR 6.302-1;
() (2) Unusual and Compelling Urgency per FAR 6.302-2;

- () (3) Industrial Mobilization, Engineering, Developmental or Research Capability or Expert Services per FAR 6.302-3;
- () (4) International Agreement per FAR 6.302-4
- () (5) Authorized or Required by Statute FAR 6.302-5;
- () (6) National Security per FAR 6.302-6;
- () (7) Public Interest per FAR 6.302-7;

5. Demonstration that the Contractor's Unique Qualifications or Nature of the Acquisition Requires the Use of the Authority Cited Above (applicability of authority):

Staff at Edward Hines VA Hospital, currently use an earlier version of this system. Familiarity with an earlier version of the system assists in the conversion to a newer version and will save the Government time and money from having to train for a new brand. Additionally, all current accessory equipment, including gastroscope, colonoscope and a \$65,000 radial array endoscope, are compatible with the new Pentax endoscopic ultrasound system that will be acquired through this procurement. The current accessory equipment would not be compatible with any other purchased endoscopic ultrasound equipment.

6. Description of Efforts Made to ensure that offers are solicited from as many potential sources as deemed practicable:

Market research indicates that the requested sole source endoscopic ultrasound is available through a NAC contract with Pentax of America, Inc. Pentax is the sole manufacturer and distributor under its NAC contract and the existing Pentax equipment is not compatible with any other brand's equipment.

7. Determination by the Contracting Officer that the Anticipated Cost to the Government will be Fair and Reasonable:

The anticipated cost to the Government will be fair and reasonable in comparison to published price lists or previous notice of awards available on FBO.gov.

8. Description of the Market Research Conducted and the Results, or a Statement of the Reasons Market Research Was Not Conducted:

Market research indicates that the requested sole source endoscopic ultrasound is available through a NAC contract with Pentax of America, Inc. Both Olympus and Pentax have these types of systems on mandatory NAC contract. Hines is requesting sole source to Pentax, due to its compatibility with existing Pentax equipment, including gastroscope, colonoscope and a \$65,000 radial array endoscope. The Pentax equipment is not compatible with the Olympus brand equipment. This procurement is subject to NAICS 334510 and has a size standard of 500 employees. Pentax is a large business.

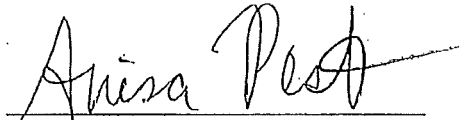
9. Any Other Facts Supporting the Use of Other than Full and Open Competition:
N/A

10. Listing of Sources that Expressed, in Writing, an Interest in the Acquisition:
N/A

11. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers to Competition before Making subsequent acquisitions for the supplies or services required:

N/A

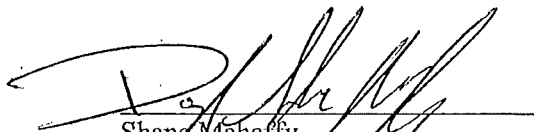
12. Requirements Certification: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.


Anisa Postell
Program Specialist
Hines VA Hospital

9-11-13
Date

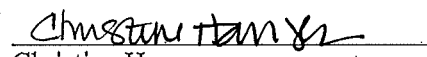
13. Approvals in accordance with FAR 6.304

a. Contracting Officer's Certification (required): I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.


Shane Mahaffy
Contracting Officer
Network Contracting Office 12, Great Lakes Acquisition Center

9/13/13
Date

b. NCM/PCM (Required \$3K and above): I certify the justification meets requirements for other than full and open competition.


Christine Hansen
Network Contract Manager
Network Contracting Office 12, Great Lakes Acquisition Center

9/16/2013
Date